

1st Quarter Report 2013 January - March



GAIN MOMENTUM

VISION

The Vision of askari general insurance company limited is to be amongst the leading insurance companies of the country with the clear perception of upholding the principles of corporate governance and making agico a profitable and growth oriented insurance company while creating insurance awareness and culture.

MISSION

To become a leading insurance company by providing client friendly services through highly motivated team of dedicated professionals and ensuring progressive return to the shareholders.



02	Corporate Information
03	Branch Network
04	Directors' Report to the Shareholders
05	Condensed Interim Balance Sheet (Unaudited)
06	Condensed Interim Profit and Loss Account (Unaudited)
07	Condensed Interim Statement of Comprehensive Income (Unaudited
80	Condensed Interim Statement of Cash Flows (Unaudited)
10	Condensed Interim Statement of Premiums (Unaudited)
11	Condensed Interim Statement of Claims (Unaudited)
12	Condensed Interim Statement of Expenses (Unaudited)
13	Condensed Interim Statement of Investment Income (Unaudited)
14	Condensed Interim Statement of Changes in Equity (Unaudited)
15	Notes to the Condensed Interim Financial Statements (Unaudited)

Corporate Information

Chairman

Lt Gen Tahir Mahmood (Retd)

President & Chief Executive

Officer

Mr. Abdul Waheed

Board of Directors

Maj Gen Mukhtar Ahmed (Retd) Syed Suhail Ahmad Rizvi Mr. Abdul Hai Mahmood Bhaimia Mr. Farrukh Iqbal Khan Khawaja M. Iqbal Brig Irfan Azam (Retd)

Company Secretary

Mr. Suleman Khalid

Chief Financial Officer

Mr Jamil Ahmed

Head of Internal Audit

Mr. Sajid Aziz Satti

Executive Committee

Maj Gen Mukhtar Ahmed (Retd) Chairman Syed Suhail Ahmad Rizvi Member

Audit Committee

Member

Syed Suhail Ahmad Rizvi Chairman Mr. Farrukh Igbal Khan

Human Resource and Remuneration Committee

Brig Irfan Azam (Retd) Chairman Mr. Farrukh Iqbal Khan Member Mr. Abdul Waheed

Member Underwriting Committee

(Chairman) Vacant Mr. Abdul Waheed Member Mrs. Samina Khan Member

Claim Settlement Committee

Syed Suhail Ahmad Rizvi
Chairman
Mr. Abdul Waheed
Member
Mr. Munawar Ali Siddiqui
Member

Reinsurance & Co-Insurance Committee

Maj Gen Mukhtar Ahmed (Retd) Chairman Mr. Abdul Waheed Member Mr. Sohail Khalid

Member External Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Islamabad

Legal Advisors

Hassan Kaunain Nafees

Askari Bank Ltd.

Bankers

Askari Islamic Bank Ltd.
Habib Bank Ltd.
Standard Chartered Bank
(Pakistan) Ltd.
Summit Bank Ltd.
Soneri Bank Ltd.
Silk Bank Ltd.
Faysal Bank Ltd.
JS Bank Ltd.

Registrar & Share Transfer Office

THK Associates (Private) Limited Ground Floor, State Life Building No. 3, Dr. Zia ud Din Ahmad Road, Karachi 75530, PO Box 8533 Ph: +92-21-111 000 322 Fax: +92-21-35655595

Registered Office/Head Office

4th Floor, AWT Plaza, The Mall, Rawalpindi, Pakistan. Ph: +92-51-9272425-7 Fax: +92-51-9272424 Email: info@agico.com.pk

Rawalpindi-1

Askari general insurance co. ltd. 276-A, Peshawar Road, Rawalpindi, Cantt. TEL#051-5125053-4 FAX#051-5125056 Email: agicoho@agico.com.pk

Peshawar

Askari general insurance co. ltd. 6th Floor, State Life Building, The Mall, Peshawar, Cantt. TEL#091-5284768 FAX#091-5284769 Email: agicopsc@agico.com.pk

Abbottabad

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Islamabad

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TEL#051-2270471-3
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Islamabad-2

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Rawalpindi-2

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Rawalpindi-3

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Faisalabad -1

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Faisalabad-2

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Email: agicofsd2@agico.com.pk

Gujranwala

Askari general insurance co. ltd.
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Gujranwala.
TEL#055-3856324
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Sialkot

Askari general insurance co. ltd.
1st Floor, Obero I Cooperative Building,
Paris Road, Sialkot.
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Email: agicoslt@agico.com.pk

Lahore-1

Askari general insurance co. ltd. 914-C, Shouk Chowk, Faisal Town, Mulana Shoukat Ali Road, Lahore. TEL#0423-5161545-7 FAX#0423-5160222 Email: agicolhr@agico.com.pk

Lahore-3

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Multan

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Bahawalpur

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Hyderabad

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Karachi-1

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Karachi-2

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Faisalabad-3

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Directors' Report to the Shareholders

The Directors are pleased to present the un-audited condensed interim financial statements of the Company for the first quarter ended 31st March 2013.

During the period, the Company made a considerable progress over the similar period last year. Key financial performance indicators' comparison is as follows:

	2013	March 2012 n Millions)
Gross premium written	429	292
Net premium revenue	204	180
Underwriting Profit	62	43
Investment and other income	15	18

	31st N 2013 (Rupees ii	March 2012 n Millions)
Profit before tax	44	24
Profit after tax	32	20
Earnings per share (Restated for 2012)	0.99	0.62

As evident from the above comparison, the Company managed an increase of 47% in the current year elevating the total for the year to Rs. 492 million. The performance of the Company improved significantly both in terms of underwriting results and overall profitability. As compared to the corresponding period last year, both profit after tax and earnings per share are higher by 61%.

The Company kept a risk averse approach towards investment and accordingly substantial portion of its investment portfolio lied in money market instruments. The impact of reduction in discount rate by the State Bank of Pakistan has resulted in a slight decrease in investment and other income for the period.

Future Outlook

We look forward to improve our quality of service and to uphold the results attained in this quarter, in the coming months.

Acknowledgements

We would like to take this opportunity to thank our Regulators and the Insurance Association of Pakistan for their continuous support and guidance, our valued reinsurers and other stakeholders for posing trust and confidence in us.

For and on behalf of the Board

Lt. Gen.Tahir Mahmood (Retd)

Rawalpindi 25 April 2013

Condensed Interim Balance Sheet (Unaudited)

As at 31 March 2013	`	
7.15 de 5 1 Maren 2015		
	March 31	December 31
	2013	2012
Note	Rupees	Rupees
Share Capital and Reserves		
Authorized share capital		
50,000,000 (2012: 50,000,000) ordinary shares of Rs. 10 each		
	500,000,000	500,000,000
Paid up share capital	323,620,030	323,620,030
Retained earnings	141,055,527	108,876,122
Reserves	74,657,681	74,657,681
	539,333,238	507,153,833
Underwriting Provisions		
Provision for outstanding claims (including IBNR)	258,365,547	263,924,087
Provision for unearned premium	851,459,714	767,175,085
Commission income unearned	56,212,534	53,283,386
	1,166,037,795	1,084,382,558
Deferred Liability		
Staff Compensated Absences	10,495,370	9,916,198
Creditors and Accruals		
Premium received in advance	10,957,173	87,437,644
Amounts due to other insurers/reinsures	137,080,802	365,058,356
Accrued expenses	6,165,877	2,008,769
Taxation - provision less payments	5,469,344	-
Other creditors and accruals 7	122,448,222	160,144,781
	282,121,418	614,649,550
Other Liabilities		
Unclaimed dividend	830,102	830,102
Others	8,330,148	8,129,200
	9,160,250	8,959,302
TOTAL LIABILITIES	1,467,814,833	1,717,907,608
TOTAL FOULTY AND HADDLITIES	2 007 140 071	2 225 064 444
TOTAL EQUITY AND LIABILITIES	2,007,148,071	2,225,061,441

CONTINGENCIES AND COMMITMENTS
The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizvi Director

		March 31	December 31
		2013	2012
	Note	Rupees	Rupees
Cash and Bank Deposits			
Cash and other equivalents		233,766	495,159
Current and other accounts		97,728,490	482,746,712
		97,962,256	483,241,871
Advances to Employees		1,687,920	1,736,354
Investments	8	627,343,121	605,033,838
Investment Property		49,343,333	49,670,833
Deferred Taxation		2,658,512	2,658,512
Current Assets - Others			
Premium due but unpaid - unsecured,		328,012,717	248,257,414
Amounts due from other insurers/ reinsurers -			
unsecured, considered good		127,098,569	107,113,958
Salvage recoveries accrued		9,950,609	12,395,214
Accrued investment income		2,794,762	2,412,800
Reinsurance recoveries against outstanding claims - unsecured, considered good		120,285,268	123,772,426
Deferred commission expense		38,630,428	35,943,498
Taxation-net			1,840,105
Prepayments		502,450,531	450,784,866
Sundry receivables		27,200,671	23,501,017
•		1,156,423,555	1,006,021,298
Fixed Assets			
Tangible and Intangible	9		
Furniture and fixtures		6,936,232	7,102,084
Computer and office equipment		8,849,000	9,052,719
Motor vehicles		4,125,299	4,340,844
Tracking devices		29,459,946	32,765,668
Leasehold improvements		4,629,669	5,045,958
Software license		5,613,361	6,104,439
Capital work in progress		12,115,867	12,287,023
		71,729,374	76,698,735
TOTAL ASSETS		2,007,148,071	2,225,061,441





Condensed Interim Profit and Loss Account (Unaudited)

For the period ended 31 March 2013

Fire a Prope Dama Revenue Account	rty Aviation an	Motor d	Accident and Health ————Rupee	Miscellaneous es —	2013 Aggregate	2012 Aggregate
Net premium revenue 9,47	7,218 9,921,21	7 125,604,868	24,958,263	34,214,027	204,175,593	180,158,460
·	4,966) (3,021,49				(101,657,493)	(105,015,838)
, ,	8,433) (1,987,37)	7 7 7 7		, , ,	(50,319,560)	(41,890,504)
Net commission 3,892	2,233 1,295,95	(5,961,010)	6,745,891	3,541,023	9,514,087	9,337,088
Underwriting Results 7,906	,052 6,208,295	11,009,005	6,531,672	30,057,603	61,712,627	42,589,206
Other Income and Expenses						
Investment income					11,837,016	14,800,361
Rental income					350,280	350,280
Other income					217,100	380,246
Profit on bank deposits					1,937,212	1,466,808
Share of profit in associated company					831,452	1,489,999
General and administration expenses					(33,124,835)	(37,458,331)
D. Call C.					(17,951,775)	(18,970,637)
Profit before tax					43,760,852	23,618,569
Provision for taxation					(11,581,447)	(3,576,348)
Profit after tax					32,179,405	20,042,221
Other comprehensive income for the period						- 20.042.224
Total comprehensive income for the period					32,179,405	20,042,221
Profit and loss appropriation account						
Balance at commencement of the period					108,876,122	49,340,154
Profit after tax for the period					32,179,405	20,042,221
Bonus shares issued						· · ·
Balance of unappropriated profit at end of the period					141,055,527	69,382,375
Earning per share - basic and diluted 13					0.99	0.62

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizvi Director Maj Gen Mukhtar Ahmed (Retd) Director

Condensed Interim Statement of Comprehensive Income (Unaudited)

For the period ended 31 March 2013

	2013 Rupees	2012 Rupees
Profit after tax Other comprehensive income	32,179,405	20,042,221
Total comprehensive income for the period	32,179,405	20,042,221

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizv Director Maj Gen Mukhtar Ahmed (Retd) Director

Condensed Interim Statement of Cash Flows (Unaudited)

For the period ended 31 March 2013	2013 Rupees	2012 Rupees
Operating Cash Flows		,
a) Underwriting activities:		
Premium received	254,931,618	297.224.863
Reinsurance premium paid	(366,176,567)	(117,782,395)
Claims paid	(151,539,747)	(191,741,092)
Reinsurance and other recoveries received	20,790,355	34,835,570
Commission paid	(18,939,662)	(13,636,075)
Commission received	23,437,890	30,190,349
Other underwriting payments (management expenses)	(52,610,692)	(39,517,129)
Net cash flow (used in) underwriting activities	(290,106,805)	(425,909)
b) Other operating activities:		
Income tax paid	(4,271,976)	(1,878,956)
General management expenses paid	(31,254,828)	(34,757,552)
Other operating (payments)	(50,698,080)	(5,284,393)
Advances to employees	48,434	46,030
Net cash used in other operating activities	(86,176,450)	(41,874,871)
Total cash flow (used in) all operating activities	(376,283,255)	(42,300,780)
Investment activities:		
Profit/return received	3,353,373	4,011,679
Dividends received	602,288	423,341
Payments for investments	(35,656,047)	(70,925,240)
Proceeds from disposal of investments	22 614 000	39,707,859
Redemption of term finance certificates Fixed capital expenditure	23,614,800 (910,774)	9,889,880 (22,868,481)
Proceeds from disposal of fixed assets	(910,774)	(22,000,401)
Total cash flow (used in) investing activities	(8,996,360)	(39,760,962)
Net cash (used in) all activities	(385,279,615)	(82,061,742)
Cash at beginning of the period	483,241,871	130,566,287
Cash at end of the period	97,962,256	48,504,545

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizvi Director Maj Gen Mukhtar Ahmed (Retd) Director Taket.

Condensed Interim Statement of Cash Flows (Unaudited)

For the period ended 31 March 2013		
	2013	2012
	Rupees	Rupees
Reconciliation to Profit and Loss Account:		
Operating cash flows	(376,283,256)	(42,300,780)
Depreciation expense	(6,207,635)	(4,369,411)
Increase in assets other than cash	151,811,966	3,762,766
Increase in liabilities other than running finance	255,562,121	46,889,870
Un-realized gain on investments, held for trading	9,436,605	10,294,341
Dividend income	602,288	423,341
Investment income	1,798,123	3,161,645
Profit on bank deposits	1,937,212	1,466,808
Share of profit in associated company	831,452	1,489,999
Income tax provision	(11,581,447)	(3,576,348)
Profit on trading	-	921,034
Tax paid	4,271,976	1,878,956
Profit after taxation	32,179,405	20,042,221

Definition of cash:

Cash comprises of cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

	2013	2012
Cash for the purpose of the statement of cash flows consist of:	Rupees	Rupees
Cash and other equivalents		
Cash in hand	178,313	580,313
Stamp in hand	55,453	112,021
Current and other accounts	233,766	692,334
On current accounts	1,813,669	18,518,822
On deposit accounts	95,914,821	29,293,389
	97,728,490	47,812,211
Total	97,962,256	48,504,545

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizvi Director Maj Gen Mukhtar Ahmed (Retd) Director Fon Tabir Mahmood (F

Condensed Interim Statement of Premiums (Unaudited)

For the period ended 31 March 2013

Business underwritten inside Pakistan

Class of Business	Premiums written	Unearned pre Opening	mium reserve Closing	Premiums earned	Reinsurance ceded	Prepaid reinsur		Reinsurance expense	March 31 2013 Net premium revenue	March 31 2012 Net premium revenue
				Ru	pees ———					
Direct and facultative										
Fire and property damage	52,925,931	88,676,641	96,490,582	45,111,990	43,571,358	69,161,263	77,097,849	35,634,772	9,477,218	9,602,728
Marine, aviation and transport	30,370,705	16,776,375	18,242,796	28,904,284	17,027,784	13,488,081	11,532,798	18,983,067	9,921,217	6,348,886
Motor	178,352,220	225,008,033	275,596,502	127,763,751	3,754,677	4,067,020	5,662,814	2,158,883	125,604,868	130,311,933
Accident and health	52,821,998	141,075,436	131,902,435	61,994,999	31,435,767	84,661,512	79,060,543	37,036,736	24,958,263	21,853,711
Miscellaneous	114,419,220	295,638,600	329,227,399	80,830,421	79,168,489	271,644,897	304,196,992	46,616,394	34,214,027	12,041,202
Grand total	428,890,074	767,175,085	851,459,714	344,605,445	174,958,075	443,022,773	477,550,996	140,429,852	204,175,593	180,158,460

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed
President & Chief Executive

Syed Suhail Ahmad Rizvi Director

Maj Gen Mukhtar Ahmed (Retd) Director Gen Tahir Mahmood (Re

Condensed Interim Statement of Claims (Unaudited)

For the period ended 31 March 2013

Business underwritten inside Pakistan

	Claims . paid	Outstandi Opening	ng claims Closing	Claims expense	Reinsurance and other recoveries received	Reinsurance recoveries i outstandi Opening	n respect of	Reinsurance and other recoveries revenue	March 31 2013 Net claims expense	March 31 2012 Net claims expense
Class of business Direct and facultative						——— Rupees				
Fire and property damage	6,830,996	50,159,448	47,005,613	3,677,161	4,503,612	40,890,465	36,499,048	112,195	3,564,966	7,835,251
Marine, aviation and transport	6,802,460	27,047,466	26,238,872	5,993,866	3,623,619	19,417,479	18,766,227	2,972,367	3,021,499	3,987,025
Motor	74,727,860	92,122,844	93,114,485	75,719,501	1,286,533	2,032,660	2,411,409	1,665,282	74,054,219	70,992,541
Accident and health	50,101,418	55,205,293	59,758,064	54,654,189	30,578,470	39,486,593	43,389,354	34,481,231	20,172,958	18,024,855
Miscellaneous	13,077,014	39,389,036	32,248,513	5,936,491	7,818,639	21,945,229	19,219,230	5,092,640	843,851	4,176,166
Grand total	151,539,747	263,924,087	258,365,547	145,981,207	47,810,873	123,772,426	120,285,268	44,323,715	101,657,493	105,015,838

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizv Director

Maj Gen Mukhtar Ahmed (Retd) Director

Condensed Interim Statement of Expenses (Unaudited)

For the period ended 31 March 2013

Business underwritten inside Pakistan

Class of Business Direct and facultative	Commission Paid or payable	Deferred co Opening	mmission Closing	Net commission expense	Other management expenses ———— Rupee	Underwriting expenses	Commission from reinsurer*	March 31 2013 Net underwriting	March 31 2012 Net underwriting
Fire and property damage	6,375,207	12,836,570	12,599,949	6,611,828	1,898,433	8,510,261	10,504,061	(1,993,800)	(2,901,157)
Marine, aviation and transport	5,776,755	1,875,612	2,867,050	4,785,317	1,987,373	6,772,690	6,081,267	691,423	(759,884)
Motor	8,195,468	11,234,076	13,384,266	6,045,278	34,580,634	40,625,912	84,268	40,541,644	37,945,267
Accident and health	2,447,475	5,422,521	5,356,704	2,513,292	4,999,524	7,512,816	9,259,183	(1,746,366)	(1,760,282)
Miscellaneous	3,569,124	4,574,719	4,422,459	3,721,384	6,853,596	10,574,981	7,262,407	3,312,574	29,472
Grand total	26,364,029	35,943,498	38,630,428	23,677,099	50,319,560	73,996,660	33,191,186	40,805,474	32,553,416

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizv

Maj Gen Mukhtar Ahmed (Retd)

^{*} Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

Condensed Interim Statement of Investment Income (Unaudited)

For the period ended 31 March 2013

Dividend income Total Income from non-trading investments Total Total	
Dividend income Total 602,288 1, Income from non-trading investments	
Total 602,288 1, Income from non-trading investments	21,034
Income from non-trading investments	23,341
	44,375
	79,110 82,535
Total 1,798,123 3,	61,645
Unrealized profit / (loss) on re-measurement of investments held for trading 9,436,605 10,	94,341
Net investment Income 11,837,016 14,8	0,361

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed President & Chief Executive Syed Suhail Ahmad Rizvi Director Maj Gen Mukhtar Ahmed (Retd) Director

Condensed Interim Statement of Changes in Equity (Unaudited)

For the period ended 31 March 2013

	Share Capital	Reserv	/es	Total	Retained	Total	
	Issued, and paid up	•		reserves	earnings	equity	
		Rupees					
Balance as at 01 January 2012 Total comprehensive loss for the period	308,209,560	4,657,681	70,000,000	74,657,681	49,340,154	432,207,395	
Profit for the period	-	-	-	-	20,042,221	20,042,221	
Total comprehensive income for the period	-	-	-	-	20,042,221	20,042,221	
Changes in owners' equity Issuance of bonus shares	-	-	-	-	-	-	
Balance as at 31 March 2012	308,209,560	4,657,681	70,000,000	74,657,681	69,382,375	452,249,616	
Balance as at 01 January 2013	323,620,030	4,657,681	70,000,000	74,657,681	108,876,122	507,153,833	
Total comprehensive income for the period							
Profit for the period	-	-	-	-	32,179,405	32,179,405	
Total comprehensive income for the period	-	-	-	-	32,179,405	32,179,405	
Changes in owners' equity Issuance of bonus shares	-				-	-	
Balance as at 31 March 2013	323,620,030	4,657,681	70,000,000	74,657,681	141,055,527	484,429,021	

The annexed notes 1 to 15 form an integral part of these financial statements.

Abdul Waheed
President & Chief Executive

Syed Suhail Ahmad Rizvi

Maj Gen Mukhtar Ahmed (Retd) Director

Notes to the Condensed Interim Financial Statements (Unaudited)

For the period ended 31 March 2013

1 The Company and its operations

Askari general insurance company limited ("the Company") was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Company commenced its commercial operations on 15 October 1995. Shares of the Company are quoted on Karachi, Lahore and Islamabad Stock Exchanges. The registered office and principal place of business of the Company is located at AWT Plaza, Rawalpindi. The Company has 19 branches in Pakistan. Army Welfare Trust (AWT) directly and indirectly holds a significant portion of the Company's equity.

2 Basis of presentation

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard- 34 - "Interim Financial Reporting" and in the format prescribed by Insurance Division of Securities and Exchange Commission of Pakistan (SECP) in its Circular No.7 of 2003 dated 27 August 2003 and are being submitted to the shareholders in accordance with the listing regulations of Karachi, Lahore and Islamabad Stock Exchanges and Section 245 of the Companies Ordinance, 1984 and being presented in condensed form

These condensed interim financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2012. Comparative balance sheet is extracted from annual audited financial statements for the year ended 31 December 2012 whereas comparative for condensed interim profit and loss account, condensed interim statement of changes in equity, condensed interim cash flow statement, condensed interim statement of premium, condensed interim statement of claims, condensed interim statement of expenses and condensed interim statement of investment income are stated from unaudited condensed interim financial statements for the three months' period ended 31 March 2012.

3 Accounting policies and estimates

Accounting policies, related judgments, estimates and assumptions adopted for the preparation of these condensed interim financial statements are the same as those applied in preparation of the annual financial statements of the Company for the year ended 31 December 2012.

4 Estimates

The preparation of condensed interm financial statements requires management to make

judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates

5 Premium deficiency reserve

During the period, management has reviewed the results of each class of business and considers that no additional reserve is required to be created as the unearned premium reserve for each class of business as at the period end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of the policies in force at the balance sheet date.

Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended 31 December 2012.

-			1
7	Sundry Creditors	(Unaudited)	(Audited)
		31 March 2013	31 December 2012
	Note	Rupees	Rupees
	Agents' comission payable	40,764,377	37,632,409
	Security deposit against bond insurance	51,194,308	57,341,881
	Staff gratuity fund	-	-
	Staff Provident fund	-	-
	Tax deducted at source	1,405,658	1,200,268
	Federal Excise Duty/ Federal Insurance Fee	12,503,705	51,354,666
	Workers' Welfare fund	2,753,318	2,753,318
	Due to associated Company	9,315,114	6,122,036
	Payable against tracker devices and monitoring expenses	4,511,742	3,740,203
		122,448,222	160,144,781
8	Investments		
	These consequents also followings		
	These represent the following: Held to maturity - Government Securities 8.1	24 705 525	24 705 525
		34,795,535	34,795,535
	 Term Finance Certificate - Quoted 8.1 Loans and receivables - Certificates of investment (COIs) 	21,826,280 4,329,562	45,441,080 4,673,535
	Investments at fair value through profit and loss- Held for trading	512,687,463	467,250,860
	Available for sale - Ouoted 8.2		
		9,491,925	9,491,925
	Investment in associated company-equity method	44,212,356	43,380,903
		627,343,121	605,033,838
	<u> </u>		

Notes to the Condensed Interim Financial Statements (Unaudited)

For the period ended 31 March 2013

Government Securities include Pakistan Investment Bonds of Rs. 34.79 million (31 December 2012: Rs. 34.79 million) with market value of Rs. 34.79 million as at 31 March 2013 (31 December 2012: Rs 35.28 million). Market value of Term Finance Certificates as at 31 March 2013 was Rs.22.02 million (31 December 2012: Rs. 45.61 million).

11

Others

Contribution to employees' funds

8.2 At 31 March 2013, the fair value of available-for-sale securities was Rs. 11.893 million (31 Decemebr 2012: Rs. 10.893 million). As per the company's accounting policy, available-for-sale investments are stated at lower of cost or market value (market value being taken as lower if the fall is other than temporary). However, International Accounting Standards (IASs) 39, "Financial Instruments: Recognition and measurements" dealing with the recognition and measurement of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on 31 March, 2013 would have been higher by Rs.2.40 million (31 Dcember 2012:Rs.1.40 million).

9	Fixed assets	(Unaudited) 31 March 2013	(Audited) 31 December 2012
9.1	Fixed assets - tangible & intangible	(Rupees)	(Rupees)
	Opening written down value	64,411,712	43,153,339
	Add: Additions during the period/year		
	 Furniture, fixtures and office equipment 	644,750	1,507,100
	- Motor vehicles	-	489,020
	- Leasehold improvements	-	383,978
	- Software Licence	-	-
	- Tracker devices	437,180	41,365,434
		65,493,642	86,898,871
	Less: Written down value of deletions	-	(393,730)
	Depreciation for the period/year	(5,880,135)	(22,093,429)
	Closing written down value	59,613,507	64,411,712
	Capital work in progress	12,115,867	12,287,023
		71,729,374	76,698,735

Contingency and commitment

There is no change in contingency and commitment as reported in the Financial Statement for the year ended 31 December 2012.

Transactions and balances with related parties	(Unaudited) 31 March 2013 (Rupees)	(Audited) 31 December 2012 (Rupees)
Polances at and of the period		
Balances at end of the period Associates:		
Premium due		
Balance at beginning of the period/year	32,898,275	27,421,026
Insurance premium written (including government levies,	32,030,213	27,421,020
administrative surcharge and policies stamps)	43,818,977	101,034,553
Receipts during the period/year	(13,488,274)	(95,557,304)
Balance at end of the period/year	63,228,978	32,898,275
Balances in bank accounts	18,147,838	421,918,075
Investments	44,212,356	43,380,903
Other balances due	10,726,542	6,122,036
		1
	(Unaudited)	(Audited)
	31 March 2013	31 March 2012
	(Rupees)	(Rupees)
Transactions during the period		
Associates:		
nsurance premium written	37,324,387	22,006,992
Profit on deposit accounts	471,814	527,647
Bank charges	168,245	77,066
nsurance commission expense	-	306,586
nsurance claims paid	3,432,499	7,758,199
Sale of listed securities including brokerage fee	-	1,422,908
Services acquired	5,975,933	2,179,523

2.309.466

2.205.829

(Amounts in Rupees)

For the period ended 31 March 2013

12 SEGMENT REPORTING

The following table presents revenue and profit information regarding certain assets and liabilities of the segments as at 31 March 2013 and 31 December 2012

	Fire and pro	perty damage	Marine, aviatio	on and transport	Mot	or	Accident a	and Health	Miscel	laneous	Т	OTAL
	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12
REVENUE												
Net premium revenue	9,477,218	39,183,303	9,921,217	36,055,870	125,604,868	492,552,778	24,958,263	83,970,151	34,214,027	48,185,375	204,175,593	699,947,477
Segment result	7,906,052	26,399,574	6,208,295	26,494,584	11,009,005	63,826,847	6,531,672	22,632,787	30,057,603	26,454,261	61,712,627	165,808,053
Investment income Rental income Other income Profit on bank deposits Share of profit in associated comp Unallocated general and administ											11,837,016 350,280 217,100 1,937,212 831,452 (33,124,835) (17,951,775)	55,090,439 1,401,120 9,197,944 8,334,911 4,081,713 (156,505,938) (78,399,811)
Profit before tax											43,760,852	87,408,242
Provision for taxation											(11,581,447)	(12,461,804)
Profit after tax											32,179,405	74,946,438
OTHER INFORMATION Segment assets	148,721,383	144,553,667	56,745,866	54,717,310	371,510,441	347,125,672	187,124,992	175,999,697	409.155.279	324,807,672	1,173,257,960	1,047,204,017
Unallocated corporate assets	140,721,303	144,555,007	30,743,800	34,717,310	371,310,441	347,123,072	107,124,332	173,555,057	405,133,275	324,007,072	833,890,110	1,177,857,424
Consolidated total assets											2,007,148,071	2,225,061,441
Segment liabilities Unallocated corporate liabilities	171,428,925	183,772,945	56,760,760	71,888,886	490,511,777	674,940,679	234,666,201	277,785,554	469,682,240	478,559,653	1,423,049,903 44,764,931	1,686,947,717 30,959,891
Consolidated total liabilities											1,467,814,833	1,717,907,608
Capital expenditure	29,927	122,490	31,329	112,714	833,818	50,548,018	78,814	262,498	108,042	150,632	1,081,930	51,196,352
											Unaudited	Unaudited
Unallocated capital expenditure											31-Mar-13	31-Mar-12
Depreciation and amortization	32,498	50,235	34,020	46,225	4,170,703	1,973,848	85,582	107,653	117,321	61,776	4,440,124	2,239,736
Unallocated depreciation											1,767,511	2,129,675

Notes to the Condensed Interim Financial Statements (Unaudited)

For the period ended 31 March 2013

13 Earnings per share - basic and diluted

g- p		
	31 March 2013	31 March 2012 Restated
Profit after tax (Rupees) Weighted average number of shares	32,179,405 32,362,003	20,042,221 32,362,003
Earnings per share (Rs)	0.99	0.62
Earnings per snare (KS)	0.99	0.02

14 Authorization for issue

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on 25 April, 2013 at Rawalpindi.

15 General

Figures have been rounded off to the nearest rupee.

Abdul Waheed President & Chief Executive

Syed Suhail Ahmad Rizvi Director

Maj Gen Mukhtar Ahmed (Retd) Director

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